

Cadence Capital Limited (CDM)

Listed Managed Investments

December 2018 Quarterly Review

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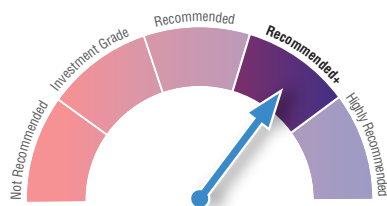
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- 4) Our research process for valuation is usually more conservative than what is adopted in Broking firms in general sense. Our firm has a conservative bias on assumptions provided by management as compared to Broking firms.
- 5) All research mandates are settled upfront so as to remove any influence on ultimate report conclusion;

Rating



LMI Type

Listed investment company

Investment Area

Australia & International

Investment Assets

Listed companies and other

Investment Sectors

Diversified

Key Investment Information

| | |
|--------------------------------|------------------------|
| Price (\$) as at 20 March 2019 | 0.905 |
| Market cap (\$M) | 289.9 |
| Shares on issue (M) | 320.3 |
| Options on issue (M) | 0.0 |
| Shares traded (\$M p.a) | 76.4 |
| 12-month L/H (\$) | 0.83/1.35 |
| Listing date | December 2006 |
| Fees | |
| Management Fee (% p.a) | 1.00 |
| Performance incentives (%) | 20.0 |
| Performance Hurdle* | ASX All Ords Acc Index |

*The Manager will be eligible for the performance fee only if the performance of the portfolio is positive and will be eligible for 20% of the outperformance of the benchmark index or in the event the benchmark index has decreased, 20% of the increase in the value of the portfolio.

Premium/Discount to Pre-tax NTA

| | |
|------------------------|-------|
| As at 31 December 2018 | -5.2% |
| 3 year average | 7.9% |

Dividend Yield

| | % |
|------|--------|
| FY16 | 9.05ff |
| FY17 | 6.48ff |
| FY18 | 6.40ff |

COMPANY OVERVIEW

CDM is a listed investment company with a long/short Australian and international equities investment strategy. The company commenced trading in October 2005 and listed in December 2006. Cadence Asset Management has been appointed as the Investment Manager of the portfolio. There are no limitations on the level of shorting in the portfolio, however, historically the portfolio has had a long bias. The portfolio may hold cash in the event attractive opportunities cannot be identified.

INVESTMENT OBJECTIVE

The company seeks to outperform the ASX All Ordinaries Accumulation Index and seeks to pay a consistent and growing semi-annual dividend, franked to the maximum extent possible.

STYLE AND PROCESS

The Manager uses both fundamental and technical trend analysis in making investment decisions and has a disciplined entry and exit strategy. While the ideas generation process is based on the Portfolio Managers fundamental analysis and investment skill, the investment process is largely rules-based, with investment selection, position sizing and timing all determined by fundamental and technical rules. The portfolio is managed according to an open mandate, with no stock, sector or country limitations and, as such, is very much an alpha seeking mandate. The initial investment in an individual stock however cannot exceed 1% of the portfolio at cost. The Manager can further invest in a stock in 1% increments as the stock trends up (for long positions) or down (for short positions) up to a maximum of four more times. The Manager is not a forced seller, meaning that once 5% of the portfolio at cost has been invested, the Manager can let the stock continue to move up or down until the technical indicators suggest exiting the position, unlike other funds which have maximum holding limitations and have to sell down a stock to avoid breaching the limitations.

PORTFOLIO CHARACTERISTICS

CDM invests in a portfolio of domestic and international listed companies, with the portfolio predominantly invested in domestic shares. The portfolio had a large shift in the quarter with the long exposure being significantly curtailed and the manager moving to a large cash weighting. Cash at the end of the December 2018 quarter was 42% which was an increase from 19% in the prior quarter. The largest active weight continues to be ARQ at 12.1% which represents a large concentration. We note that a maximum of 5% of the portfolio at cost can be invested in an individual stock and therefore a holding of greater than this can be attributed to growth in the stock value.

INDEPENDENT INVESTMENT RESEARCH COMMENTS

The Manager employs a disciplined investment process. The rules based charter lends itself to a repeatable investment process and provides greater confidence that alpha generated can be attributed to both the process and individuals (not just the latter). While there are no portfolio concentration limitations, a rules based entry and exit strategy should have the effect of limiting portfolio risk, restricting investments up to 5% of the portfolio at cost with the inclusion of a stop-loss. There is a strong alignment of interest with shareholders, with the investment team collectively representing the largest investor in the company. The portfolio (pre-tax NTA plus dividends) has underperformed the benchmark index (ASX All Ordinaries Accumulation Index) by 18.2% in the 12 months to 31 December 2018. This came as a result of a large draw down in the December quarter with the share price following suit. This has led to underperformance over one, three and five-year periods both on a NTA and share price basis versus the benchmark. We had viewed the company to be overpriced at higher levels and suggested to remain patient when looking for an entry point. With the company now trading at discount this provides a more opportune entry point provided the manager can turn around the portfolio performance. CDM announced a 1H19 interim dividend of 3.0 cps fully franked, down from the previous interim dividend of 4.0 cps, fully franked.

SECTOR BREAKDOWN (NET EXPOSURE)

| Sector | 31 Dec (%) | 30 Sep (%) |
|------------------------|------------|------------|
| Diversified Financials | 2.9 | 6.7 |
| Financials | 9.1 | 13.7 |
| Consumer, NonCyclical | 9.7 | 0.5 |
| Banks | 6.8 | 0.0 |
| Software & Services | 0.0 | 0.0 |
| Communications | 0.8 | 2.9 |
| Consumer, Cyclical | 6.2 | 5.7 |
| Industrial | 4.5 | 6.7 |
| Basic Materials | 1.5 | 5.4 |
| Technology | 12.7 | 12.8 |
| Healthcare | 0.5 | 0.0 |
| Energy | 7.5 | 9.6 |
| Materials | 0.8 | 1.4 |
| Cash | 42.0 | 19.8 |

| Exposure | 31 Dec (%) |
|----------------|------------|
| Long exposure | 59.1 |
| Short Exposure | 1.1 |
| Cash | 42.0 |

Board of Directors

| | |
|-----------------|---------------------------------------|
| Karl Siegling | Managing Director & Portfolio Manager |
| Wayne Davies | Chief Operating Officer |
| James Chirnside | Independent Director |
| Jenelle Webster | Independent Director |

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

PERFORMANCE ANALYTICS

| Performance | Dec Quarter | 1 year | 3 year p.a | 5 year p.a |
|---------------------------------------------|-------------|--------|------------|------------|
| Pre-tax NTA + Dividends (%) | -19.3 | -21.7 | -4.8 | -1.1 |
| PeerGroupMedian(pre-taxNTAplusdividends,%)* | -10.7 | -7.8 | 3.1 | 2.8 |
| ASX All Ords Acc Index (%) | -9.0 | -3.5 | 6.6 | 5.7 |
| Out/Under performance of index (%) | -10.3 | -18.2 | -11.4 | -6.8 |
| Share Price + Dividends (%) | -26.6 | -30.2 | -11.1 | -3.1 |
| Tracking Error (%) | 7.9 | 7.7 | 8.2 | 7.9 |

*Australian/International shares blended as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

OTHER DATA

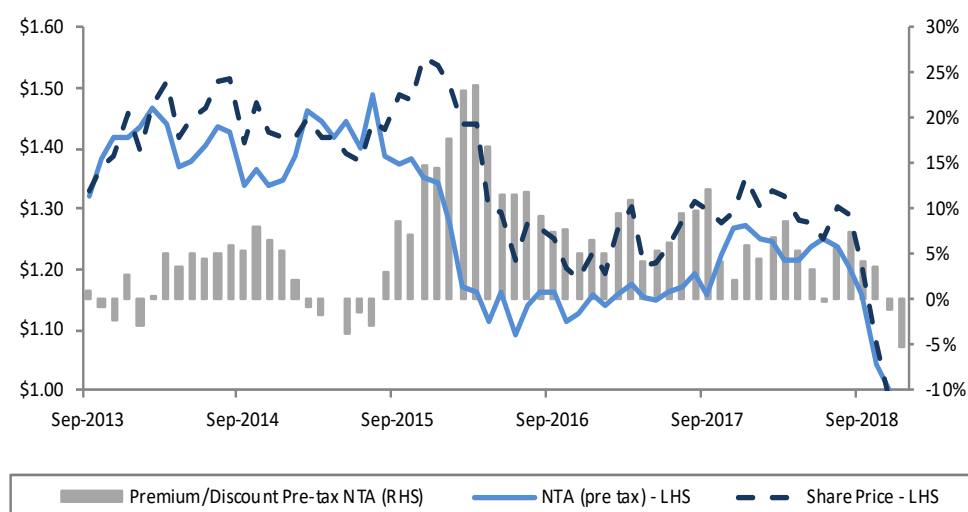
- ∅ Dividend policy – CDM will seek to pay a consistent and growing dividend.
- ∅ Capital management policy – na
- ∅ LIC tax concessions – No
- ∅ DRP available – Yes, at a 3% discount.

CDM's Portfolio (Top 10) Weighting

| Stock | Portfolio (%) | Currency Exposure | Direction |
|----------------------------------|---------------|-------------------|-----------|
| ARQ Group Limited | 12.1 | AUD | Long |
| Macquarie Group Ltd | 4.7 | AUD | Long |
| Money3 Corporation Ltd | 4.6 | USD | Long |
| Noni B Ltd | 4.5 | AUD | Long |
| Shine Corporate Ltd | 2.7 | AUD | Long |
| Emeco Holdings Ltd | 2.4 | AUD | Short |
| MacMahon Holding Ltd | 2.2 | AUD | Long |
| Resimac Group Ltd | 2.0 | AUD | Long |
| Centuria Capital | 1.9 | AUD | Long |
| Navigator Global Investments Ltd | 1.9 | AUD | Short |
| | 39.0 | | |

Source all figures: CDM/Independent Investment Research/IRESS.
All data as at 31 December 2018 unless otherwise specified.

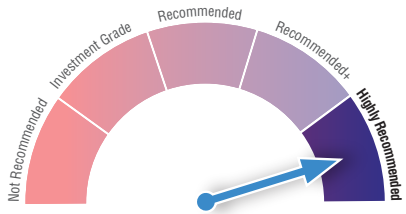
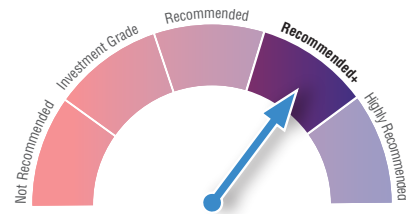
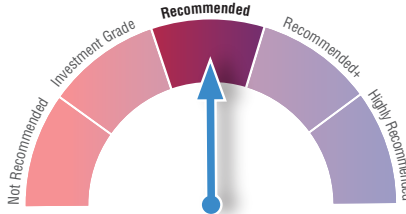
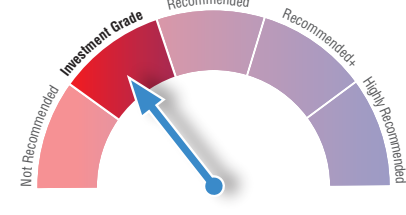
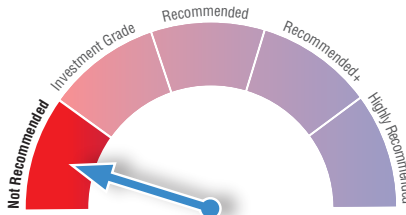
NTA & Share Price Performance



APPENDIX A – RATINGS PROCESS

Independent Investment Research Pty Ltd "IIR" rating system

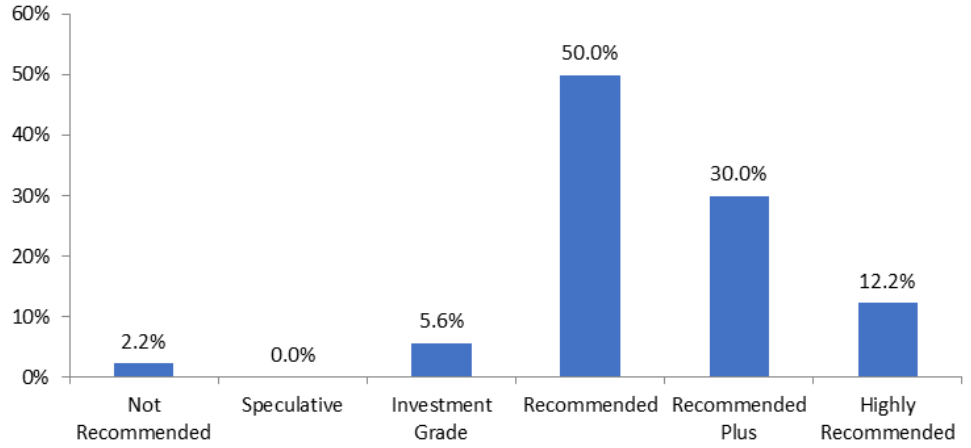
IIR has developed a framework for rating investment product offerings in Australia. Our review process gives consideration to a broad number of qualitative and quantitative factors. Essentially, the evaluation process includes the following key factors: management and underlying portfolio construction; investment management, product structure, risk management, experience and performance; fees, risks and likely outcomes.

| LMI Ratings | SCORE |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Highly Recommended | 83 and above |
|  | <p>This is the highest rating provided by IIR, indicating this is a best of breed product that has exceeded the requirements of our review process across a number of key evaluation parameters and achieved exceptionally high scores in a number of categories. The product provides a highly attractive risk/return trade-off. The Fund is likely effectively to apply industry best practice to manage endogenous risk factors, and, to the extent that it can, exogenous risk factors.</p> |
| Recommended + | 79–83 |
|  | <p>This rating indicates that IIR believes this is a superior grade product that has exceeded the requirements of our review process across a number of key evaluation parameters and achieved high scores in a number of categories. In addition, the product rates highly on one or two attributes in our key criteria. It has an above-average risk/return trade-off and should be able consistently to generate above average risk-adjusted returns in line with stated investment objectives. The Fund should be in a position effectively to manage endogenous risk factors, and, to the extent that it can, exogenous risk factors. This should result in returns that reflect the expected level of risk.</p> |
| Recommended | 70–79 |
|  | <p>This rating indicates that IIR believes this is an above-average grade product that has exceeded the minimum requirements of our review process across a number of key evaluation parameters. It has an above-average risk/return trade-off and should be able to consistently generate above-average risk adjusted returns in line with stated investment objectives.</p> |
| Investment Grade | 60-70 |
|  | <p>This rating indicates that IIR believes this is an average grade product that has exceeded the minimum requirements of our review process across a number of key evaluation parameters. It has an average risk/return trade-off and should be able to consistently generate average risk adjusted returns in line with stated investment objectives.</p> |
| Not Recommended | <60 |
|  | <p>This rating indicates that IIR believes that despite the product's merits and attributes, it has failed to meet the minimum aggregate requirements of our review process across a number of key evaluation parameters. While this is a product below the minimum rating to be considered Investment Grade, this does not mean the product is without merit. Funds in this category are considered to be susceptible to high risks that are not reflected by the projected return. Performance volatility, particularly on the down-side, is likely.</p> |

APPENDIX B – MANAGED INVESTMENTS COVERAGE

The below graphic details the spread of ratings for managed investments rated by Independent Investment Research (IIR). The managed investments represented below include listed and unlisted managed funds, fund of funds, exchange traded funds and model portfolios.

Spread of Managed Investment Ratings



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